

Paul Silver

Paul is a Deloitte Advisory Life Sciences Regulatory Compliance Leader. He has 32 years of experience in the pharmaceutical, medical device, and consumer products industry specializing in compliance and regulatory matters.

Paul regularly works with in-house legal counsel, corporate compliance officers, senior operations professionals, and outside legal counsel that support these professionals. Paul provides industry insight on various government health care investigations related to the sales and marketing of drugs and devices and has provided expert consulting on behalf of pharmaceutical companies in litigation matters involving sales and marketing practices. Paul has also provided compliance and reimbursement guidance related to commercialization of new drugs and vaccines.

Paul is also the National Practice Leader of Deloitte's Corporate Intelligence Services (CIS) business which provides third-party diligence compliance and investigation support to companies across all industries.

Experience

Paul has held various roles in operations and district and regional sales and marketing for multi-national pharmaceutical and medical device manufacturers. Paul's hands-on industry experience provides him with a real-world perspective which he brings to the needs of his clients.